

# Pre-Award Analysis

*Evaluate your bids against multiple factors to determine award recommendations*

## What is the Pre-Award Analysis Service?

The Pre-Award Analysis Service helps agencies perform unbiased analyses of bids and estimates as part of the tools necessary to make informed decisions on whether to award or reject bids on your contracts. Our analysts assess your bids against several criteria to determine competitive fairness. Complete with comprehensive charts and maps to empower quick decision-making, this service ensures agencies stay in tune with shifting market conditions.

## Our Process

- + Analyze your AASHTOWare Project™ bid data with a focus on data integrity
- + Class your items into functional item and contract classes
- + Evaluating contract bids against the following criteria:
  - Did the logical vendors bid?
  - Did vendors obtain bid documents but not submit a bid?
  - Are bid item prices consistent with past vendor prices?
  - Are there any apparent unbalanced item bid prices?
  - Are there any complementary or sham bids provided by losing vendors?
  - Are there any affiliated vendors bidding on the contract?
- + Provide findings in a detailed report with data visualizations

## Benefits of the Pre-Award Analysis Service

**Organizations leverage the Pre-Award Analysis Service as a tool for bid evaluation and a foundation for further analysis.**

Benefits include:

- + Understanding the quality and completeness of your bid data
- + Comprehensive bid analysis against key factors
- + Classification and organization of bid data
- + Determining the need for future analysis of a specific work type
- + Summarizing data and preparing reports for agency management

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If you have questions, or need additional information, contact the team at [dataservices@infotechinc.com](mailto:dataservices@infotechinc.com).